ONE CONFERENCE.
THE ENTIRE PETROCHEMICAL INDUSTRY OF THE CIS REGION.
The main goal of the conference is to connect the global community with local petrochemical experts and provide the most relevant information for successful business development in the region.

It’s a place for making new business connections, keeping up to date with market developments, and kick-starting new petrochemical projects.

In the last 7 years, the conference has grown to become the largest event in the petrochemical industry in the CIS region. Last year it gathered 349 industry experts – 140 of them were representatives of local petrochemical companies and plants.
2019 STATISTICS

THE LARGEST PETROCHEMICAL EVENT IN THE CIS REGION

51 SPEAKER / PANEL DISCUSSION MEMBER

349 ATTENDEES
23 COUNTRIES

ZERO SALES PITCHES AND PROMOTIONAL PRESENTATIONS

38% OIL AND GAS MAJORS, REFINERIES AND CHEMICAL PLANTS

95% OF ATTENDEES WERE SATISFIED

TESTIMONIALS

Igor Klimov
Deputy Director of Petrochemicals Department
ROSNEFT

“Great format and an excellent platform for communication and opinion exchange between industry’s representatives on the most topical issues.”

Maxim Savchenko
Director - Business Development, Amur Gas Chemical Complex
SIBUR

Alex Lidback
Vice President – Chemical Research
WOOD MACKENZIE

“A great platform for meetings and communication among specialists in the field of gas and petrochemicals”

Walter Tesch
Head of International Downstream Business
ILF CONSULTING ENGINEERS

“Very interesting conference. Good occasion to exchange experiences and the perfect opportunity to approach key Russian players in the petrochemical field”
SPEAKERS & GUESTS

Vladimir Razumov  
Deputy Chairman of the Board  
SIBUR

Sergey Gilmutdinov  
Deputy Director for Petrochemicals Department  
ROSNEFT

Vitaliy Rutkevich  
Chief Engineer & Deputy Director  
POLYMIR

Evgeny Baltinsky  
Deputy Project Director  
GAZPROM NEftekhim SALAVAT

Egor Ukhov  
Head of Petrochemicals Development Department  
LUKOIL

Igor Klimov  
Deputy Director of Oil & Gas Chemicals Department  
ROSNEFT

Nail Khairullin  
Head of Petrochemical Complex Development  
TATNEFT

Svetlana Ivashchenko  
Managing Director  
NIPIGAS

Dmitry Kuzin  
Chief Technologist – Head of Technical Department  
SIBUR-KSTOVO

Anastas Gatunok  
Deputy Head of Center for Energy Research  
RUSSIAN ENERGY AGENCY

Oleg Shurupov  
Director for Production  
TAU NEftekhim

Denis Borisov  
Director, CESA Energy Center Leader  
EY
SPEAKERS & GUESTS

Dmitriy Galanin
Deputy Head of New Production Development and Management
NIZHNEKAMSK-NEfteKhim

Danila Logofet
Global Energy Practice Partner
HERBERT SMITH FREEHILLS

Rustem Kereev
Chief Process Engineer
NEfteKhim COMPANY

Vadim Zuev
Technical Director
GAZPROM NEfteKhim SALAVAT

Yury Golubev
Commercial Manager, Russia, CIS & CEE
UNIVATION TECHNOLOGIES

Evgeniy Shvetsov
General Director
ROSNEFT - ANGARSKIY ZAVOD POLIMEROV

Julia Pribytkova
Vice President - Senior Analyst
MOODY’S ANALYTICS

Valeriy Tsvetkov
Technical Director
SAYANSKKHIM-PLAST

Damir Halmetov
LPG Market Expert
THOMSON REUTERS

Vladimir Baranov
Argus Petrochemicals Editor
ARGUS

Andrey Kostin
General Director
RUPEC

Elija Andjelich
Head of Petrochemical Project Department
LUKOIL
AGENDA

APRIL 9
DAY ONE

8:00

WELCOME COFFEE

9:00

SESSION 1. GLOBAL OUTLOOK. PETROCHEMICAL ECONOMY ON THE GLOBAL SCALE

Global challenges 2020: Economic slowdown, shrinking of mutual trade, end of investment supercycle. How will tectonic shifts in the global economy and politics affect the development of the petrochemical market?

- Summing up: End of investment supercycle in the global petrochemicals sector
- Trade wars: Specific impact on petrochemical feedstock flows. Implications under different scenarios
- China’s slowdown: Potential impact on demand for petrochemicals, including products of promising projects in the Far East
- Oil prices: How will different oil price scenarios impact the competitiveness of different regions?

DISCUSSION: CIS PETROCHEMICALS - CAPITALIZING ON COMPETITIVE ADVANTAGES

- What restrictions prevent Russian producers from boosting their competitiveness in global petrochemical markets?
- What government initiatives are required to increase the competitiveness of the Russian industry in the global petrochemicals market?
- Pivot to the East: Growing petrochemical demand in APAC. New opportunities and risks in the development of the petrochemical cluster in the Russian Far East

11:00

COFFEE BREAK AND NETWORKING

11:40

SESSION 2. SUPPLY AND DEMAND. REVIEW OF GLOBAL PETROCHEMICAL MARKETS

Role of the CIS petrochemicals industry in global petrochemical markets. Detailed review of market segments, analysis of current market risks and trade flows

- Slowdown in global economy and international trade: Impact on global petrochemicals demand
- Review of the global feedstock market for petrochemicals / olefins
- Review of the global polyolefin market
- Review of the global market for aromatic hydrocarbons and terephthalic acid (TFA)

13:00

LUNCH
14:00

**SESSION 3. PROJECTS IN FOCUS . LARGE PETROCHEMICAL PROJECTS IN RUSSIA**

Practical case studies on the implementation of the largest petrochemical projects in Russia. Peer learning from petrochemical companies, construction companies, and licensors.

- Review of key projects in Russia: Cluster development
- SIBUR: ZapSibNeftekhim and Amur Gas Chemical Complex
- Engineering companies’ record in projects in Russia
- Large-scale projects in Russia: Investment attractiveness for foreign players
- Global transformation project: Refinery into a petrochemical complex

**15:30**

**COFFEE BREAK AND EXHIBITION TOUR**

**16:00**

**SESSION 4. GREEN REVOLUTION. ROLE OF ECOLOGY AND SUSTAINABLE DEVELOPMENT IN PETROCHEMICALS**

In 2019, Russia joined the Paris Agreement. A draft law on state regulation of greenhouse gas emissions has been brought up for discussion. The law on automated emission monitoring systems is about to come into force. How will sustainable development dynamics affect the CIS petrochemical industry?

- Carbon regulation and carbon footprinting: International practices
- Review of EU plastics strategy: Impact on markets and Russian exporters
- Draft law on hydrocarbon regulation in Russia
- Law on automated systems for monitoring atmospheric emissions at industrial enterprises: Enactment preparation practices
- “Garbage reform” in Russia: True status and potential impact on feedstock supply for secondary polymers production

**DISCUSSION: GREEN LIGHT FOR GREENER PETROCHEMICALS**

- The synergy of government, business, and society in addressing environmental challenges. How to foster dialogue and share responsibility?
- Changes in environmental legislation. How to make environmentally-friendly initiatives economically feasible for the petrochemical industry?
- Ecology beyond modernization. How to reduce the environmental footprint of legacy technologies and systems?
- Measuring footprint. How to measure and compare the ecological footprint of a petrochemical enterprise?

**18:00**

**EVENING GALA RECEPTION**
SESSION 1. TIME OF CHANGE. REBALANCING FEEDSTOCK SUPPLY FOR REGIONAL PETROCHEMISTRY

Access to cheap petrochemical feedstock is among the key advantages of developing petrochemical projects in the region. What factors will affect the balance in the feedstock supply for CIS petrochemistry?

- Completion of the O&G “Tax Manoeuvre”: Its impact on the supply of naphtha and other petrochemical feedstock
- Launch of ZapSibNeftekhim: Effects on the supply of liquefied petroleum gas (LPG)
- Ethane and LPG carryback excise taxes: Shift in demand towards such feedstock
- Legislative innovations to support large investments: Special investment contracts (SPIC)

DISCUSSION: IMPACT OF GOVERNMENT INITIATIVES ON THE BALANCE OF PETROCHEMICAL FEEDSTOCK IN RUSSIA

- Which incentive mechanisms for the petrochemical sector have proven the most successful?
- Ensuring feasibility of ethane-based petrochemical production: Is a negative excise tax a sufficient measure?
- Infrastructure challenges and feedstock access issues: What measures can facilitate implementation of large-scale infrastructure projects?

SESSION 2. CIS PETROCHEMICALS. FOCUS ON KAZAKHSTAN, UZBEKISTAN, AZERBAIJAN, TURKMENISTAN

Petrochemical ambitions of the CIS countries. Review of petrochemical projects and plans of the CIS Member States.

- Review of recently completed and ongoing projects in Central Asia
- Development of petrochemicals in Azerbaijan
- Kazakhstan petrochemical ambitions: Review
- Petrochemicals in Uzbekistan: Which models for attracting partners and funds have proven their efficiency? What are the marketing strategies for new projects?
SESSION 3. DIGITALIZATION IN PRACTICE. PREDICTIVE MODELLING AND ARTIFICIAL INTELLIGENCE IN PETROCHEMICALS

From talking about “digitalization for the sake of it” to tackling practical problems of petrochemical enterprises and enhancing competitive advantages. Digitalization at petrochemical enterprises: Case studies

- Using a digital solution to forecast petrochemical prices and make price assessments
- Digital twin for synthetic rubber production: Case study
- Digital counter survivability: Visual interpreter of recommender operational logic for the unit operator
- Predictive analytics of dynamic equipment: First results

COFFEE BREAK AND NETWORKING

SESSION 4. ADDING VALUE. SHIFT TO HIGHER VALUE-ADDED PETROCHEMICALS

How are investment patterns best selected in medium- and low-tonnage chemistry? How can commercial capacities be built using the current technologies?

- Methylene diphenyl disocyanates (MDI), toluene diisocyanates (TDI), and diane resins for Russia
- Materials of the future: High-performance plastics and their business appeal
- From refining to petrochemicals: Benzene and its alkylation products
- Deepening of a pyrocondensate chain at new high-power ethylene complexes in Russia

DISCUSSION: PROSPECTS AND REALITY OF HIGH VALUE-ADDED PETROCHEMICALS PRODUCTS

- How are investment patterns best selected in medium- and low-tonnage chemistry?
- What are the options for technological cooperation with global technology suppliers?
- Do big players need to develop medium- and small-tonnage chemistry or is it the “niche” players’ prerogative only?
- How can local companies build their own effective technology development and commercialization system?
- What high-added value products are expected to be in demand domestically and internationally?

CONFERENCE CLOSE
In a landmark location just a stone’s throw from Red Square, the Kremlin and the State Duma, Four Seasons Hotel Moscow is transforming the luxury hotel experience in Russia’s capital. The Four Seasons hotel is the perfect introduction to today’s upscale Moscow and will provide everything necessary for your stay during the conference.

MAKE A RESERVATION

The cost of the hotel accommodation is not included in the conference fee. Globuc has negotiated special rates at this hotel for all attendees of the event.
If you would like a customised package, we will gladly tailor the benefits to match your needs and budget – be it to raise your profile, expand your presence or market new services.

NATALIA KRAVCHENKO
Sponsorship Manager
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+44 203 567 1347
GIVE AN AWE-INSPIRING PRESENTATION

Do you know a better way to get your message across to the very target audience who are there to listen and learn? We don’t. The most memorable talks offer something fresh, something few people have heard before. Do you have something interesting to say?

IMPRESS WITH A STAND

Unlike larger trade shows, our technology exhibition emphasises quality over quantity with a highly targeted audience. In 2018, the price of our package includes print, delivery, and installation of the stand.

GALA EVENING HOST

The name speaks for itself. Be the host of the evening. Greet every guest and make a welcome speech during the evening. Invite your own clients and partners to attend. Certainly, one of the best ways to gain credibility and generate awareness around your brand.
The CIS Petrochemicals conference is co-located with the 6th Annual conference CIS Gas Monetization, which will take place on 7-8 of April 2020.

The conference will focus on aspects for industry needs: global gas trends, “real” methanol projects, export challenges and infrastructure development, and as well on innovative gas-to-chemicals and gas-to-liquid solutions.

www.globuc.com/cisgaschem
# PRICE AND CONDITIONS

## REGISTRATION OPTIONS

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<td><strong>2 DAY CONFERENCE</strong></td>
<td>€1,899 (Save €100)</td>
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**Additional 10% discount** for 3 or more delegates from one company

**USD and GBP** Pay in currency convenient for you

## THREE EASY WAYS TO REGISTER

- Register on the [website](http://www.globuc.com/cispetrochemicals/)
- Email us with your full details: [customer_service@globuc.com](mailto:customer_service@globuc.com)
- Call us: +44 845 868 8234
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